	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
Consulting	0	0	0	0	0	0	0	0	0	0	0	0	0
Travel & Entertainment	0	0	0	0	0	200	200	200	300	200	300	200	1,600
Bank & credit card fees	53	89	83	239	0	100	100	100	150	150	200	200	1,464
Sales Tax	189	0	0	0	0	0	0	0	0	0	0	0	189
Dues & Fees	(96)	50	50	50	172	18	18	18	18	18	18	18	352
Container Rental	900	0	0	600	0	0	600	0	0	600	0	0	2,700
Rent	758	1,225	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	1,430	16,283
Telephone	2,300	78	800	190	85	193	150	150	150	150	150	150	4,546
Long Distance	214	0	260	993	922	517	740	900	900	900	900	900	8,146
Internet Installation & Fees	25	25	25	25	300	110	110	110	110	110	150	150	1,250
Postage/Shipping	332	68	99	319	331	451	300	300	350	350	350	350	3,600
MWEC Shipping & Purchase	209	755	262	359	0	218	200	200	100	100	100	100	2,603
Supplies	138	29	413	807	889	556	250	250	250	250	250	250	4,332
Equipment Purchase	229	117	0	3,514	935	2,023	1,000	125	125	125	125	125	8,443
Equipment Rental	151	75	75	215	50	50	50	50	50	50	50	50	916
Repair/Maintenance	7	50	50	500	900	50	50	50	50	50	50	50	1,857
Miscellaneous	41	150	50	50	50	50	50	50	50	50	50	50	691
Health Ins.	357	357	357	357	357	800	800	800	800	800	800	800	7,385
Payroll Taxes & Fees	1,987	1,147	999	1,659	775	770	770	770	770	770	770	770	11,957
State Comp Insurance	0	0	0	287	0	613	0	0	550	0	0	550	2,000
Staff Moving Expenses	0	1,000	0	0	0	0	0	0	0	0	0	0	1,000
Advertising/Job Searches	75	0	0	0	0	0	0	0	0	0	0	0	75
Subtotal	9,420	7,055	9,441	17,076	12,080	13,186	12,068	10,753	11,603	11,353	10,943	11,593	136,571
Debt Service	18,000	0	0	0	22,500	0	0	0	0	0	3,750	4,500	48,750
TOTAL EXPENSES	**36,837**	**16,531**	**22,321**	**37,325**	**76,883**	**33,303**	**36,151**	**52,740**	**57,756**	**41,329**	**54,868**	**41,619**	**507,664**
OPERATING INCOME	**(26,884)**	**61,022**	**(15,482)**	**40,225**	**(73,476)**	**(24,134)**	**(31,989)**	**(48,189)**	**(39,476)**	**16,055**	**49,612**	**39,344**	**(52,071)**
CUMULATIVE INCOME	138,468	111,584	172,606	157,124	197,350	123,874	99,740	67,752	19,563	(19,913)	(3,859)	45,753	85,097
CASH BALANCE	111,584	172,606	157,124	197,350	123,874	99,740	67,752	19,563	(19,913)	(3,859)	45,753	85,097	
ASSUMPTIONS													
Advertising income/page	1,200												
Income/new sub	20												
Income/renewal	22												

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	January	February	March	April	May	June	July	August	Total
Expenses									
Projected	36,737.00	34,856.00	23,929.00	36,833.00	79,269.00	39,210.00	51,774.00	71,689.00	374,297.00
Actual	37,516.00	16,039.00	22,728.00	36,311.00	53,202.00	33,010.00	36,626.00	56,000.00	291,432.00
Revenue									
Projected	9,953.00	77,553.00	6,839.00	77,550.00	3,426.00	8,824.00	37,622.00	43,372.00	265,139.00
Actual	9,957.00	77,222.00	6,838.00	77,547.00	3,442.00	8,331.00	2,836.00	5,000.00	191,173.00
Operating Income	(27,559.00)	61,183.00	(15,890.00)	41,236.00	(49,760.00)	(24,679.00)	(33,790.00)	(51,000.00)	(100,259.00)
Cumulative Income	84,125.00	145,308.00	129,418.00	170,654.00	120,894.00	96,215.00	62,425.00	11,425.00	
Cash Balance	111,684.00	84,125.00	145,308.00	129,418.00	170,654.00	120,894.00	96,215.00	62,425.00	11,425.00
Significant Revenue Short Falls									
Subscription renewals							14,000.00	25,000.00	
Grants							15,000.00		
Significant Unrealized Expenses									
Printer: Prepayment for Fall issue								26,300.00	

* I will be meeting with the printer early next week to discuss printing the next issue. I will do my best to change our terms so that we pay for printing after the job.